# Introducing YWCA Niagara Region's Strategic Plan 2019 - 2024



### YWCA NIAGARA REGION

Hope for Homeless Women and their Families since 1927

### **YWCA Niagara Region New Mission Statement**

To be the change agent for community transformation ending gender inequity and social injustice.

### YWCA Niagara Region New Vision Statement

# An equitable society where women and families thrive.



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### **Critical Success Factors**

COMMUNITY

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#### **COMMUNITY IMPACT**

#### **CSF #1: BASIC HUMAN NEED - Affordable Housing**

Keeping within the YWCA's area of expertise and current focus, we will continue to look for new opportunities to create and provide affordable housing. Through advocacy, education and creative solutions, we believe we can make the shift from chronic emergency shelter space shortage to a smooth and swift transition of clients to safe and affordable housing.

#### **GAP**

While the YW continues to address affordable housing through transitional housing options, there remains a shortage of affordable housing causing chronic emergency situations and high demands on emergency shelter programs. This will require addressing income barriers and creating more sustainable affordable housing at a systems level.

STRATEGIC OPPORTUNITY	STRATEGIC OBJECTIVE
Be a lead advocate for affordable housing in Niagara Region	Decrease in shelter occupancy by addressing income
that meets the needs of women and families.	barriers and increased sustainable housing.

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#### **COMMUNITY IMPACT**

#### **CSF #2: ECONOMIC OPPORTUNITY**

Our focus is not to enhance the local economy but rather to work within it and strive to create and leverage better economic opportunities for both the YWCA and our clients. We see the economic benefit to the community by providing an intersectional gender lens to ensure sustainable opportunities while addressing barriers.

#### **GAP**

The lack of an intersectional gender lens contributes to increased barriers and diminished equitable economic opportunities. We require that governments and the community be better informed on prevailing challenges that can be addressed through creative and sustainable opportunities.

STRATEGIC OPPORTUNITY	STRATEGIC OBJECTIVE
Successful intersectional gender lens program enabling	Support increased sustainable living-wage employment
minimal barriers and inequities.	opportunities through the development new economic
	partnerships.



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#### **COMMUNITY IMPACT**

#### **CSF #3: EDUCATION**

Formalizing our current work around community education and development will address two specific areas: Greater awareness and understanding of the work of the YWCA; Improving the understanding of intersectional gender inequity and social injustice.

#### **GAP**

There is a general lack of awareness in the community on the work of the YW and intersectional gender equity. We require a more strategic approach in how the community is educated.

STRATEGIC OPPORTUNITY	STRATEGIC OBJECTIVE
To educate the community on the YWCA's mission and	Deeper understanding of the impact of the YWCA in the
mandate and where there is intersectional gender inequity.	Niagara Community as well as around the issues of
	intersectional gender inequity.



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#### **PARTNERS**

#### **CSF #4: DONORS/VOLUNTEERS**

We recognize that our donors and volunteers are an important asset to the organization. Finding a creative approach to deepening our relationships, beyond financial, and engaging them as our champions will help to give the needs of the YWCA a voice today and for the future and create lasting partnerships.

#### **GAP**

While our donors and volunteers currently have a commitment to the YWCA, we recognize the need to better foster long term engagement with them. We require a robust engagement strategy to help deepen our understanding of their "WHY" and increase their understanding of our "WHY".

STRATEGIC OPPORTUNITY	STRATEGIC OBJECTIVE
We have the opportunity to further engage and educate	Increased and sustain number of donors/volunteers
our donors and volunteers.	resulting in deeper engagement and commitment to our
	work

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#### **PARTNERS**

#### **CSF #5: GOVERNMENT AND NON-PROFIT ORGANIZATIONS**

Formalizing strategic partnerships to streamline services and maximize the impact of funding must be considered to improve access to service, fill service gaps and future viability.

#### **GAP**

While we currently work with many NPOs, we require a structured approach to strengthen best practices and build relationships that benefit all stakeholders.

STRATEGIC OPPORTUNITY	STRATEGIC OBJECTIVE
Reframed relationships with government and NPOs to be	Increase our engagement in forums and collaborations to
partnership driven & strengthen and expand opportunities.	formalize new partnerships.



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#### **PARTNERS**

#### **CSF #6: COMMUNITY LEADERS**

We will work to engage community leaders to champion an intersectional gender equity lens within their organizations as well as in the broader community.

#### **GAP**

While we are recognized as a community leader around women's equity, we require community leaders to have a better understanding as to why intersectional gender equity is important so they will understand the benefit of having this incorporated into their own organizations and the broader community.

STRATEGIC OPPORTUNITY	STRATEGIC OBJECTIVE
Create and support champions around intersectional	More community leaders who understand intersectional
gender equity issues.	gender equity issues.



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#### **ADVOCACY**

#### **CSF #7: POLICY CHANGE**

The YWCA must be seen as a key contributor locally but given our expertise and current reputation, we have the ability to be recognized and included in conversations reaching and impacting a broader audience. We seek to be at the table in creating, developing and changing policy and believe we can be a policy actor for equitable inclusion.

#### **GAP**

Social policy at a systems level often does not take into consideration the unique needs of women. To improve access for women we require that policies are developed through an intersectional gender lens.

STRATEGIC OPPORTUNITY	STRATEGIC OBJECTIVE
A sought after voice on intersectional gender equity issues	Advocate for a intersectional gender equity lens as a
as it relates to policy development.	foundational practice.



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#### **ADVOCACY**

#### **CSF #8: COMMUNITY COLLABORATIVES**

Leveraging our community leadership to bring a diverse group of community members together to take action and make change on intersectional gender equity issues. As a change agent, we will seek out new approaches, working with community and government through consultation and think-tanks.

#### **GAP**

Policy and systems development is reactive and does not consider how it impacts women. We require a more proactive approach on engaging the community in intersectional gender equity systems thinking for meaningful discussion and output.

STRATEGIC OPPORTUNITY	STRATEGIC OBJECTIVE
Engaging the community on issues that impact	Two-way communication allowing for the development of
intersectional gender equity and create solutions to	joint solutions to intersectional gender equity issues.
systemic issues.	



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#### **ADVOCACY**

#### **CSF #9: GENDER EQUITY EDUCATION**

An intersectional gender lens benefits the whole community. We will seek opportunities to end gender inequity through education and engagement.

#### **GAP**

While there is a shift in attitude and awareness of women's needs, it lacks a social justice framework. We need to assert our knowledge and expertise on women's issues and rights as best practice approaches.

STRATEGIC OPPORTUNITY	STRATEGIC OBJECTIVE
Taking leadership in the development of what a social	Develop a social justice framework that identifies issues of
justice framework looks like.	inequities.



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#### **FINANCIAL**

#### **CSF #10: SELF-FUNDING RESOURCES**

Given the competitive donor and fluctuating political environments, we need to find ways to become more self-sufficient as a means to expand our offerings and enable our mission as a change agent. Through affordable housing development as well as the services of training and consulting we provide, we have opportunities to create alternative revenue sources to fund future endeavours.

#### **GAP**

74% of our income comes from external sources (Government, United Way); 19% from fundraising/donations; both are variable. Our expenses are increasing because of increases in demand for our services and cost of living. We need to find more opportunities for self-funding (rent/training).

STRATEGIC OPPORTUNITY	STRATEGIC OBJECTIVE
Explore additional revenue generating opportunities.	Increase earned income.



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#### **FINANCIAL**

#### **CSF #11: TALENT RETENTION**

Our employees are our greatest asset and the heart of the YWCA. In striving to be an "Employer of Choice", we will pursue guidance and understanding on what makes a happy and engaged workforce. We know that fair compensation is a key contributor to employee satisfaction, but we also acknowledge and appreciate that our employees come to work with a commitment and passion to do good. We must recognize, reward and nurture them as they are our future leaders and the people we rely on each day to make a difference in the lives of women and families.

#### **GAP**

We have high turnover in part-time positions. We do not have fair compensation and workloads are increasing due to higher demand for our services BUT revenue from our external sources remains static. We require additional financial resources and a deeper understanding of our staff's personal & professional interests & needs.

STRATEGIC OPPORTUNITY	STRATEGIC OBJECTIVE
Establish firm benchmarks to become an Employer of	Increase employee retention and satisfaction.
Choice.	



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#### **FINANCIAL**

**CSF #12: DONOR POOL** 

We strive to be a charity of choice in the Niagara region.

#### **GAP**

The work we do is not fully understood in the community so we have challenges in attracting and retaining donors. We require increased donor acquisition and retention.

STRATEGIC OPPORTUNITY	STRATEGIC OBJECTIVE
Educate potential and current donors on the work of the	Increase number of new donors and retained donors.
YWCA.	